

**TRUNG HỘI CỦA DUY TÂN CÔNG HÒA XÃ HỘI CHỦ NGHĨA VIỆT NAM
KHOA KINH DOANH CHUẨN PSU, KHÓA K16 (2010-2014)**

cấp - Thủ do - Hạnh phúc

T PSU

**CÔNG ÔN THI TỰ NGHIỆP
NGÀNH QUẢN TRỊ KINH DOANH CHUẨN PSU, KHÓA K16 (2010-2014)
TRÌNH ĐIỂM
MÔN KINH THỊ C CHUYÊN NGÀNH (2 TC)**

MÔ TẢ

Môn kiểm tra chuyên ngành có thời gian thi 02 tiết, với 3 môn Quản trị nhân lực, Quản trị kinh doanh và Quản trị chi nhánh. Điểm số tối đa là 2 tín chỉ.

Nội dung thi bao gồm Tiếng Anh

MỤC TIÊU

- Phân tích các chức năng của quản lý nhân sự
- Hiểu các cách giải quyết hàng hóa và dịch vụ trong hệ thống sản xuất nhằm khía cạnh nhu cầu mua quan trọng, trách nhiệm và kiểm soát và sự nghiệp hóa các chiến lược kinh doanh.
- Hiểu cơ bản về quan hệ lao động và công ty, và vai trò của công ty trong xã hội.
- So sánh báo cáo kết quả công việc và hiểu biết quan trọng của quản lý d้าน trong việc cấp cho.
- Sử dụng và thiền qui trình sản xuất, dịch vụ
- Lập thành mô hình kiểm soát trên kho phù hợp
- Sử dụng lý thuyết để xác định quan hệ chung với có thể phác họa bối cảnh tranh tài quát v.v các công ty trên thị trường, liên quan đến chiến lược.

HÌNH THỨC THI

- Multiple – choice
- True/False
- Short answers (including exercises)
- 180 minutes

NỘI DUNG ÔN TẬP:

1. HUMAN RESOURCE MANAGEMENT (PSU-HRM301)

1.1 STRATEGIC HUMAN RESOURCE MANAGEMENT

1.1.1 Human Resource Management: Gaining a Competitive Advantage

- 1.1.2.1 Definition of Human Resource Management
- 1.1.2.2 The HRM functions

1.2 THE ANALYSIS AND DESIGN OF WORK

1.2.1 Analyze an organization's structure and work flow process

- 1.2.1.1 Work-flow analysis
- 1.2.1.2 Organization structure analysis

1.2.2 Analysis of work

- 1.2.2.1 The importance of job analysis
- 1.2.2.2 Job analysis information
- 1.2.2.3 Job analysis methods

1.3 HUMAN RESOURCE PLANNING AND RECRUITMENT

1.3.1 Human resource planning

- 1.3.1.1 Forecasts of labor demand
- 1.3.1.2 Forecasts of labor supply
- 1.3.1.3 Forecasts of labor surplus or shortage
- 1.3.1.4 Goal setting and strategic planning

1.3.2 Human resource recruitment

- 1.3.2.1 The human resource recruitment
- 1.3.2.2 The human resource selection

1.3.3 Employee Separation and retention

- 1.3.3.1 Managing involuntary turnover
- 1.3.3.2 Managing voluntary turnover

1.4 EMPLOYEE TRAINING AND DEVELOPMENT

1.4.1 Training and Development Comparison

- 1.4.1.1 Training
- 1.4.1.2 Designing effective training activities
- 1.4.1.3 Advice for choosing a training method

1.5 COMPENSATION

1.5.1 Pay structure decisions

- 1.5.1.1 Equity theory and fairness
- 1.5.1.2 Developing pay level
- 1.5.1.3 Recognizing employee contributions with pay
- 1.5.1.4 Theories influence to pay individual employee

1.5.1.5 Programs recognizing contributions

2. OPERATION AND SUPPLY CHAIN MANAGEMENT (PSU-MGO301)

2.1 STRATEGY AND SUSTAINABILITY

2.1.1 Operations and Supply Chain Management (chapter 1)

1.1.1.1 What is Operations and Supply Chain Management?

2.1.2 Strategy and Sustainability (chapter 2)

1.1.2.1 Productivity measurement (exercise)

2.2 MANUFACTURING AND SERVICE PROCESSES

2.2.1 Strategic Capacity management (chapter 3)

2.2.1.1 Capacity management in operations (exercise)

2.2.1.2 Determining capacity requirements (exercise)

2.2.1.3 Using decision trees to evaluate capacity alternatives (exercise)

2.2.2 Production process (chapter 4)

2.2.2.1 Organizing production process

2.2.2.2 Assembly – line design (exercise)

2.3 PROJECT (CHAPTER 7)

2.3.1 Definition of project management

2.3.1.1 Network-Planning Models

a. Critical Path Method (CPM) (exercise)

b. Time-cost models and project crashing (exercise)

2.4 SUPPLY AND DEMAND PLANNING

2.4.1 Demand management and forecasting (chapter 11)

2.4.1.1 Linear Regression Analysis (exercise)

2.4.1.2 Simple Moving Average (exercise)

2.4.1.3 Weighted Moving Average (exercise)

2.4.1.4 Exponential Smoothing (exercise)

2.4.1.5 Measurement of Error (exercise)

2.4.2 Inventory control (chapter 13)

2.4.2.1 Inventory Systems

a. A Single-Period Inventory Model (exercise)

b. Multiperiod Inventory Systems (exercise)

2.4.2.2 Fixed-Order Quantity Models (exercise)

a. Establishing Safety Stock Levels (exercise)

b. Fixed-Order Quantity Model with Safety Stock (exercise)

2.4.2.3 Fixed-Time Period Models (exercise)

3. STRATEGIC MANAGEMENT (PSU-MGT403)

3.1 INTRODUCTION AND OVERVIEW

3.1.1 The definition of strategy and its importance

3.1.1.1 The definition of “strategy”

3.1.1.2 Strategy and the quest for competitive advantage

3.1.2 Charting a company’s direction: vision and mission, objectives and strategy

3.1.2.1 The detailed description of strategy-making, strategy-executing

3.2 CORE CONCEPTS AND ANALYTICAL TOOLS

3.2.1 Evaluating a company’s external environment

3.2.1.1 The strategically relevant components of a company’s macro-environment

3.2.1.2 Assessing the company’s industry and competitive environment

3.2.1.3 Issue 2: Evaluating the strength of the industry’s competitive forces

3.2.1.4 Issue 3: The impact of the changing driving forces on an industry

3.2.1.5 Issue 6: The definition of the industry key success factors (KSFs)

3.2.2 Evaluating a company’s resources, cost position and competitiveness

3.2.2.1 Issue 1: Assessing the efficiency of the current strategy

3.2.2.2 Issue 2: Determining the important resources and capabilities

3.2.2.3 Issue 3: Assessing the competitiveness of the company’s cost structure and customer value proposition

3.2.2.4 Issue 4: Comparing the competitive strength with key rivals

3.3 CRAFTING A STRATEGY

3.3.1 The five generic competitive strategies

3.3.1.1 Low – cost provider strategies

3.3.1.2 Broad differentiation strategy

3.3.1.3 Focused (or market niche) strategies

3.3.1.4 Best-cost provider strategy

3.3.2 Supplementing the chosen competitive strategy – other important strategy choices

3.3.2.1 Vertical integration: operating across more industry value chain segments

3.3.2.2 Outsourcing strategies: narrowing the scopes of operations

3.3.2.3 Strategic alliances and partnerships

3.3.2.4 Merger and acquisition strategies

3.3.3 Coporate strategy: diversification and the multibusiness company

3.3.3.1 Business diversification

3.3.3.2 Evaluating the corporate strategy of a diversified company

3.4 EXECUTING A STRATEGY

3.4.1 Superior strategy execution – another path to competitive advantage

3.4.1.1 The principal managerial components of the strategy execution process

3.4.1.2 Instituting strategy-supportive policies and procedures

3.4.1.3 Installing information and operating systems

3.4.1.4 Using rewards and incentives to promote better strategy execution

3.4.1.5 Instilling a corporate culture that promotes good strategy execution

TÀI LI U THAM KH O

1. Noe, R. A., Hollenbeck, J. R., Gerhart, B., Wright, P. M. (2010). Human Resource Management: Gaining a competitive advantage (7th Ed.). Boston: McGraw-Hill. (ISBN: 13-9780073530475).
2. F. Robert Jacobs, Indiana University and Richard B. Chase, University of Southern California, Operations and Supply Management: The Core, 2e, McGraw-Hill.
3. John E. Gamble, Arthur A. Thompson, and Margaret A. Peteraf, Essentials of Strategic Management, Third Edition, published by McGraw-Hill in January 2012.
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à N ng, ngày 23 tháng 01 n m 2014

Ban giám hi u

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